



Senior Applications Scientist – Ambient MS

Prosolia is the first ambient mass spectrometry measurement company. Prosolia provides analytical measurement tools to advance the life science research, environmental, forensics, clinical and materials industries. We're creating the tools and technologies that are changing the way we understand our world. If you're creative, adaptive, willing to learn and have more fun than ever before - join Prosolia today. Our people make the difference.

Position Description:

We are seeking an enthusiastic, people-oriented Senior Applications Scientist to demonstrate our cutting edge Ambient MS Product Portfolio and advance their applications. You will design, develop, and execute applications on new and existing Prosolia products, publish the results in scientific journals, and present data at scientific meetings and customer facilities. You will work closely with Marketing and Development functions to define projects and goals, and serve as the technical expert for Ambient MS. This position is dynamic and requires that the successful candidate possess a high degree of latitude in a small business environment.

Key responsibilities:

- Design, development, and execution of experiments that result in solutions on new and existing Prosolia Ambient MS products.
- Serve as the technical expert on Ambient MS products and technologies.
- Provide both pre and post sales customer support.
- Providing proof statements and other required materials for new product launches
- Development and delivery of training for Prosolia external partnerships
- Identification of unique product attributes that provide customer benefits and competitive advantages
- Compare performance and features of competitive products
- Oversee the operation, maintenance, and troubleshooting of Ambient MS products
- Prepare and present scientific material to customers in support of marketing and sales at for example, technical meetings and seminars

Qualifications:

External Qualifications : - Ph.D. degree in Chemistry or Biology or Biochemistry or equivalent preferred.

Hands-on experience in the field of Mass Spectrometry with experience on a variety of platforms, including Waters, Thermo Scientific, AB Sciex among others.

Experience in MS Imaging desirable.



Industry experience specifically providing pre/post technical support for a sales organization or providing technical seminars to an audience is a plus.

Prior experience supporting major chemical, environmental or forensics analyses is strongly desired

Excellent verbal, written and presentation communications skills

Available for flexible work schedule and business travel of 10-15% and occasional international travel.

Location: Indianapolis, IN USA

How to Apply? Send your CV to jobs@prosolia.com and reference this job posting.